

2019 BARN RAISER (START UP BUDGET FOR ILA HANKS AND SUMMER + BEYOND PROGRAMMING)

EXPENSE

DATE NEEDED	ITEM	COST	DESCRIPTION
2/15/19	COMMON BATH + FOUNDATION REPAIR	\$3,000	SELMONT FARMS, ALREADY FUNDED BY THE SELMONT FAMILY
4/11/19	LUMBER PACKAGE	\$700	FENCING, FEED/TACK ROOM AT FREEPORT & STORAGE FOR ILA'S HOR
4/15/19	MOVING ALLOWANCE	\$500	CASH TO ILA FOR MOVING, MISC EXPENSES
4/25/19	ILA HORSE TRAILER 40X9	\$1,200	4 HORSE TRAILER + ILA'S 1 PERSONAL HORSE + 2 CLIENT HORSES IN TF
4/25/19	6' CORRAL PANELS 100' ROUND PEN	\$1,500	PLUS SHIPPING?
5/1/19	EQUINE COMMERCIAL LIABILITY INS.	\$2,000	\$2K TO BIND COVERAGE, TOTAL PREMIUM IS \$4,000.
	<u>PART 1 TOTAL</u>	<u>\$5,900</u>	
5/2/19	PAYROLL ESCROW	\$2,500	IF NEEDED TO COVER PAYROLL DEFICIENCY
5/16/19	SEPTIC TANK AT SELMONT FARMS	\$1,800	TANK + BARGE EXCLUDING INSTALLATION (WE WILL TAKE CARE OF)
5/30/19	ILA CAMPER DELIVERY + BARGE	\$1,700	SEMI -PERM ACCOMODATIONS FOR ILA, FAMILY + INTERNS
	<u>PART 2 TOTAL</u>	<u>\$6,000</u>	
	GRAND TOTAL	\$11,900	FOR US TO RIDE TOGETHER INTO THE *GOLDEN* SUNSET. YEEHA!

REVENUE	ITEM	REVENUE
(MONTHLY AVG)	BEACH TRAIL RIDES	\$7,800 4 RIDERS X \$150 EACH = 300 X 5 DAYS PER WEEK X 52 WEEKS PER YEAR
	LESSONS	\$420 5 LESSONS/WK X \$35 EA X 4 WEEKS X .60 OCC RATE
	DAY CAMPS	\$2,880 CAMP SEA HORSES (\$60 PER KID PER 4 HOUR CAMP 10 KIDS MAX)
	MARSH TACKY TOUR ADMISSIONS	\$600 5 PPL/DAY X \$5 EA 2 TOURS X 5 DAYS PER WEEK X .60 OCC RATE
	RETAIL	\$600 \$250/WK (TSHIRTS, STICKERS, HATS, SADDLE PADS) X .60 OCC RATE
	MONTHLY INCOME	\$12,300 AVERAGE GROSS